



TM
NETBALL NEW ZEALAND
Poitarawhiti Aotearoa

2010 COUNCIL MEETING MINUTES

**MINUTES OF THE 83rd NETBALL NEW ZEALAND COUNCIL MEETING,
HELD SATURDAY 27th FEBRUARY 2010 FROM 10.30AM TO 12.30PM,
AT THE HERITAGE HOTEL, AUCKLAND**

1. WELCOME

The meeting began with a Karakia (Maori greeting) by Briar Martindale of Netball New Zealand.

Netball New Zealand President Dame Lois Muir welcomed everyone to the 83rd Annual General Meeting of NNZ and acknowledged that last year was an exceptionally busy year as outlined in the Annual Report "A Spirited Game". Lois commented on the fact that netball has always set very high standards and throughout the country our administration is greatly envied by other sports.

She thanked everyone for the dedicated work put into all facets of the game with a special thanks to the Centres, Regions, Administrators and Volunteers, whose dedication builds the solid foundation of our game.

Lois thanked those attending the Council weekend noting that we are all here to see netball in New Zealand flourish.

Lois extended a special welcome to NNZ's Life Members.

Life Members:

- Betty Steffensen
- Dawn Jones
- Fay Freeman
- Judy Russell
- Monica Leggat
- Sheryl Dawson
- Sheryl Wells

Special Welcome also to:

Vice President of IFNA Kereyn Smith

Lois acknowledged Margaret O'Sullivan – Netball Hutt Valley Life Member, Lois Fowler – NNZ Service Award Holder and other people within the Netball Regions and Centres who had passed away during the year, she then asked the Meeting to observe a moment of silence.

Lois declared the 83rd Annual General Meeting open.

Lois then introduced the NNZ Board Chair Raewyn Lovett and asked Raewyn to introduce the Board Members present.

NNZ Board: Carole Maddix
John Bongard
Karen Brown
Shirley Hooper
Suri Bartlett
Raelene Castle CEO

Lois asked Raelene Castle to introduce the NNZ staff.

NNZ Staff: Jennie Wyllie (Finance Director)
Claire Lister (Accountant)
Alexis Hunter (Receptionist/Accounts Assistant)
Kerry Manders (Communications Director)
Alex Spence (Communications Executive)
Jenifer Hunt (Business Development Manager)
Rachel Dainty (Marketing Manager)
Kate Agnew (Operations Director)
Chris Tennant (Events Manager)
Jacqui Godfrey (Events Manager)
Rochelle Ellmers (Events Manager)
Briar Martindale (Netball Development Manager)
Marcia Bennett (Netball Development Administrator)
Tracey Fear (High Performance Director)
Ruth Aitken (Silver Ferns Coach)
Leigh Gibbs (Talent ID & Development Manager)
Jan Skilton (National Umpire Squad Coordinator)
Ivy Topping (CoachForce)
Esther Melville (Silver Ferns Operations Manager)
Jessica Perillo (National Squads Administrator)
Jennifer Alesich (Executive Assistant)

2. APOLOGIES

Lois Muir read the List of Apologies as received.

NNZ Board
Lee Piper

Life Members
Robyn Broughton
Anne Taylor
Joyce McCann

Regions/Netball Centres:
Kaipara Netball Centre

Lois asked for any further apologies.

Joyce Ellis, NNZ Life Member

Christine Archer, NNZ Life Member
Tina Karitiaiana
Mihi Murch, Taupo Netball Centre

Lois asked for a Mover and Seconder that the Apologies be accepted.

MOVED
SECONDED
CARRIED BY

Central Southland Netball Centre
Tokoroa Netball Centre
VOICE

3. ROLL CALL

Lois Muir asked Raelene Castle to call the Roll and outline the Voting Strength.

NETBALL NORTH	Karen Thompson & Tracey Bradley	26
Hibiscus Coast	Norma Clark	1
North Harbour	Helen Schulz	1
Rodney	Jenny Hastie	1
Whangarei	Judy Macdonald	1
NETBALL AUCKLAND WAITAKERE	Lyn Pellow & Julie Wray	28
Auckland	Dianne Lasenby	1
Waitakere	Janette Spyve	1
NETBALL COUNTIES MANUKAU	David Ronaldson & Nicola Waite	25
Howick Pakuranga	Eddie Erick	1
Mangere Otahuhu	Vaine Areora	1
Manurewa	Lillian Cattell	1
Papakura	Raewyn Mills	1
Pukekohe	Robyn Mayo	1
NETBALL WAIKATO	Lynnette Flowers & Jo Davis-Goff	25
Hamilton City	Kathleen Farrell	1
Maniapoto	Bill Wana	1
Morrinsville	Sylvia Smith	1
Taupo	Joan De Petra	1
Tokoroa	Heather Williamson	1
NETBALL BAY OF PLENTY	Shirley Baker & Sue Winters	27
Katikati	Jackie Smith	1
Rotorua	Mirth Solomon	1
Te Puke	Teei Fairburn	1
EASTERN NETBALL	Naomi Whitewood	28
Hastings	Corrina Anderson	1
Napier	Shirley Randell	1
WESTERN NETBALL	Kate Ritani & Pete Shannon	26
Horowhenua	Linda Hirini	1
Manawatu	Annie Butler	1
Taranaki	Theresa Strachan	1
Wanganui	Jane Atkinson	1

NETBALL WELLINGTON REGION	Ann Hay & Cathy Roa	25
Hutt Valley	Tasi Betteridge	1
Kapi - Mana	Elaine Wi	1
Kapiti	Vanessa Watt	1
Wairarapa	Sandy Biel	1
Wellington	Fatulatetele Tolo	1
NETBALL TASMAN	Doug Milne & Jan Gallop	27
Marlborough	Lynette Rayner	1
Motueka	Yvonne Primmer	1
Nelson	Andy Vincent	1
CANTERBURY NETBALL	Kay Norris & Sharon Cooke	26
Christchurch	Lyn Miles	1
Mid Canterbury	Rosemary Adlam	1
North Canterbury	Gail Power	1
South Canterbury	Karen Naylor	1
NETBALL OTAGO	Nicki Paterson & Adrienne Ensor	30
NETBALL SOUTHLAND	Debbie Hodges & Virginia Baker	25
Central Southland	Sue Morrison – Bailey	1
Wakatipu	Julie Paterson	1
Eastern Southland	Raewyn King	1
Invercargill	Kelly Shand	1
Menzies	Rosie De Goldi	1

Lois recorded the following:

Each Region has 30 votes, less the number of Centres present at the meeting, who have one vote.

Total Voting Strength	=	361
2/3 Majority	=	241
Straight Majority	=	181

The Mover of a Motion or Item of General Business shall be allowed to speak for 5 minutes and all other speakers for 3 minutes.

She advised that Raewyn Lovett is the NNZ Delegate and as such holds the vote and will speak on behalf of NNZ or will request someone else to speak on NNZ's behalf. Raelene, the Chief Executive has no formal role at the AGM and has no automatic entitlement to speak or to vote.

Lois called for nominations for two teams of three scrutineers.

Nominations of Scrutineers

Lois called for nominations for the first team of three scrutineers.

Joanne Paora

MOVED

SECONDED

CARRIED BY

Netball Hutt Valley

Netball Wellington Region

VOICE

Chris Rodda

MOVED

Christchurch Netball Centre

*SECONDED
CARRIED BY*

*Mid Canterbury Netball Centre
VOICE*

*Jo Mayston
MOVED
SECONDED
CARRIED BY*

*Netball Bay of Plenty Region
Netball North Region
VOICE*

Lois called for nominations for the second team of three scrutineers.

*Valerie Temm
MOVED
SECONDED
CARRIED BY*

*Netball Waikato Region
Hamilton Netball Centre
VOICE*

*Devida Hati-Ross
MOVED
SECONDED
CARRIED BY*

*Manurewa Netball Centre
Pukekohe Netball Centre
VOICE*

*Diane Moloney
MOVED
SECONDED
CARRIED BY*

*Netball Canterbury Region
Mid Canterbury Netball Centre
VOICE*

Lois asked for a Mover and Seconder that the scrutineers be adopted.

*MOVED
SECONDED
CARRIED BY*

*Raewyn Lovett, NNZ
Hutt Valley Netball Centre
VOICE*

Lois advised that Dawn Jones would supervise the counting of votes.

4. CONFIRMATION OF 2009 ANNUAL GENERAL MEETING MINUTES

Lois Muir asked for a Mover and a Seconder for the adoption of the 2009 Council Meeting Minutes.

*MOVED
SECONDED
CARRIED BY*

*Netball Southland Region
Netball Wellington Region
VOICE*

5. PRESENTATION OF THE ANNUAL REPORT AND FINANCIAL STATEMENTS

Lois Muir advised that the Annual Report and the Financial Statements will be spoken to separately. Raewyn Lovett will speak to the annual report and Suri Bartlett and Jennie Wyllie will speak to the Financial Statements.

ANNUAL REPORT

The Chair of NNZ Raewyn Lovett moved that the Annual Report and Financial Statements be received and tabled.

MOVED
SECONDED
CARRIED BY

Raewyn Lovett, NNZ
Netball Otago Region
VOICE

Raewyn spoke to the Annual Report. The delivery and implementation of NNZ's Strategic Plan and Vision, which was presented at Council in 2009, was at the forefront of the last year.

From a high level strategic perspective, the key focus for the Board has been carrying out an overview of netball's structures. There has been a review of how netball works from Board through to Centre level trying to get a picture of where all the relationships fit and whether or not they are working effectively to deliver the sport at its optimum. NNZ, Franchises, Regions and a selection of Centres are taking part in an information gathering process via the SPARC-run Organisational Development Tool which is designed to assess our capabilities at all levels. The Board acknowledges it is imperative we use factual information on which to make our future decisions. Raewyn thanked the Chairs, Boards, Management Committees, Regional Managers and Franchise CEO's across the Netball Community who have given their time to engage with NNZ throughout the year. The opportunity to meet face-to-face on a number of occasions and get an understanding of the issues faced has been invaluable.

The Perry Foundation National Netball Championships continue to grow and establish themselves as an important step in the elite pathway. The Championship provides excellent competition, is run well and receives strong television coverage from Sky TV.

NNZ moved the under-19 and under-21 National Championships indoors for the first time this year and this had a positive impact on the standard of the netball. Moving indoors also replicates, more closely, the Perry Foundation National Netball Championships which is a competition we hope these players will be taking part in over coming years. It is a significant financial investment for NNZ to move these championships indoors and also we believe it is important for the presentation of the game and the quality of play.

Another new initiative was the inaugural NNZ national under-17 competition which enabled a fresh group of players to represent their Regions or Centres and provided yet another way for athletes to hold up their hand for higher honours.

Netball continues to be an important pillar for SPARC in the community sport arena. The large participation numbers that netball delivers and our overall growth in participation figures puts us in the top four sports in New Zealand.

The ANZ Championship had a very successful year two and continues to increase netball's profile. Sky Sport again provided excellent coverage by screening live all 69 matches across the 17-week competition. The growing response generated by the ANZ Championship has seen viewing figures across New Zealand and Australia jump by 52 percent. Viewed by hundreds of thousands each week, our top netballers are becoming household names as they continue to be fantastic ambassadors for the sport. The great success of the ANZ Championship is brought to life by the Franchises. It remains a tough business to be in because of the economic climate. The exceptional level of commitment delivered by those running the Franchises underpins the quality of netball we watch on a weekly basis.

Raewyn acknowledged the work of David Wolfenden New Zealand's independent representative on the TTNL Board which provides the governance for the ANZ

Championship and thanked David for his contribution. Raewyn also acknowledged the outgoing TTNL Board Chair Noeleen Dix for her leadership during the tough set-up phase of the jump into the semi-professional era.

In terms of its international objectives NNZ has continued to make a strong contribution to the International Federation of Netball Associations. New Zealanders were involved in the international committees and also continued to support Oceania via resources, administrative support and comprehensive attendance at meetings. NNZ provided expertise to assist in the running of the 2009 World Youth Championships in the Cook Islands.

IFNA is to be applauded for the initiative of adding another world event with a difference to the international calendar. The World Netball Series, which is a new concept for a shortened version of the game known as FastNet was launched in Manchester, in October. Anything that profiles netball on the international stage and that involves teams beyond New Zealand and Australia has got to be good for the game and good for us. It was especially pleasing to bring home the trophy in the inaugural year.

Silver Ferns coach Ruth Aitken, assistant coach Waimarama Taumaunu and the Silver Ferns continue to do us proud. It was a mixed year in terms of results but there are bigger goals we are working towards. There was steady progress towards making sure all the "building blocks" fit together ahead of delivering the optimum performance at this year's Commonwealth Games. The Commonwealth Games and the World Championships in 2011 are the key focus and the combination of Ruth and Waimarama make for a strong coaching team. We also welcomed Casey Williams as the new Silver Ferns Captain. We think she is an excellent choice to lead us through these next two challenging years. We admire the Silver Ferns for the sheer determination they show when they are under threat, for their sportsmanship and for the way they represent all of us.

Congratulations to the New Zealand Under 21's for winning silver at the 2009 World Youth Championships – to head coach Yvette McCausland-Durie and assistant coach Janine Southby, thank you, for all the hard work you put into developing that team.

Thanks were extended to the following for their contributions to the NNZ Board; President Dame Lois Muir. Raewyn noted her delight in attending Lois' investiture in Dunedin. A fantastic celebration was held for a most deserving person, honoured by a gathering of some of the people who played pivotal roles in her great netball journey.

Thanks were also extended to Chief Executive Raelene Castle who has continued to do a tremendous job in building a strong rapport with the wider netball community and introducing initiatives which involve and promote a broad sector of that community; and the NNZ staff who would be the envy of any netball organisation around the world.

Raewyn concluded with the assurance that the premier sport for New Zealand women, netball, is in good spirits. The Silver Ferns continue to be great ambassadors in showcasing the sport's core values which has proved an attractive lure for commercial backing.

On behalf of the NNZ Board Raewyn thanked the netball community for its contribution to our sport, and its support of the initiatives that continue to grow Netball.

Lois asked if there was any discussion on the Annual Report.

Tokoroa Netball Centre (Heather Williamson) made reference to people who have left their positions during the year and noted that on page 49 there was no recognition of Jan Teesdale for her contribution to umpiring.

Lois thanked Tokoroa Netball Centre for bringing this to NNZ's attention and acknowledged this had been an oversight which will be corrected.

Lois invited Suri Bartlett and Jennie Wylie to speak to the financial aspects of the Annual Report.

Executive Summary of 2009

Suri presented the Executive Summary of the 2009 Financial Statements and noted that in light of the tough economic pressures NNZ had delivered an operating surplus of \$115k in 2009 against a budget of \$262k. The result was primarily achieved by sponsor support and growth.

Suri advised that a one-off adjustment of \$250k has been included in the 2009 results which improved the overall revenue position and taking this into consideration the true operating position is a deficit of \$135k.

Suri highlighted that NNZ is forecasting a deficit of \$55k in 2010 which includes approximately \$450k of revenue risk. Risk areas include trust funding as funders are indicating the level of funding for existing programmes is likely to decrease. Another area is sponsors' demands for return on their sponsorship dollar and as contracts come up for renewal over the next 24 months negotiations will become more demanding.

With pressure on traditional revenue streams, new means for supporting current and new programmes must be considered as well as continuing to explore opportunities to maximise the effectiveness of our spending.

The 2010 balance sheet will see a decline in the level of cash reserves as this is used to fund NNZ's ongoing cash flow requirements and members' equity will also decline as a result of the forecasted deficit. This coupled with outstanding loan balances will create a high level of challenge in the NNZ balance sheet in 2010.

TTNL Limited continues to grow both in terms of the profile of the competition and the financial results delivered. As a result, a first year deficit has become a positive 2009 result of \$618k.

Suri asked Jennie to present the revenue and expenses.

Revenue

Jennie provided a snapshot of revenue results over the last three years and noted that NNZ has focussed on selling its available commercial properties. As a result of this focus sponsorship revenue has increased from \$2.7m in 2007 to \$4m (51% of revenue) in 2009.

Jennie noted the challenge of reaching saturation point in terms of additional sponsorship properties that can be commercialised, which will mean growth in this area will be limited going forward.

SPARC's contribution has increased by \$311k since 2007 which has been invested in two areas, being high performance and the netball community via game development funding programmes such as umpire development, frameworks for volunteers and providing a focus on youth netball.

Funding revenue has declined by close to \$200k year on year and this decline is predominantly around the reduction in the Perry Foundation and Lion Foundation funding.

The 2009 results were adverse to budget. Revenues received from sponsorship, events and funders were \$310k unfavourable but this was offset by higher than budgeted revenue from SPARC (\$222k).

In addition the 2009 result includes a 'one off' adjustment of \$250k which arose from the wash up of the National Bank Cup competition. This adjustment had a favourable impact on reported revenue, and without this the deficit to budget would have been \$331k.

Expenses

Expenses have increased by \$1.2m since 2007. NNZ has reinvested \$800k of this increase equally into high performance and game development. The investment in high performance has allowed for the:

- introduction of the Silver Ferns contracted payment scheme; and
- staging of the New World Netball Series against the World Seven and participation in the FastNet series in Manchester.

The investment in game development has followed for the:

- new revised round robin structure of the Perry Foundation National Championships;
- hosting of the Age Group Champs indoors at Trust Stadium Waitakere; and
- participation of our U21's at the World Youth Champs in the Cook Islands during 2009.

In order to deliver an additional \$1.2m of sponsorship revenue NNZ has engaged a sponsor agent to actively support NNZ in securing sponsorship funding and this cost is the primary reason for the year on year movement in the marketing spend.

Key areas of overspend when compared with budget were predominately in the marketing area where sponsorship costs were higher than budgeted.

Operating Profit

Jennie advised that over the last three years the NNZ results against budget have been variable because of the impact of one-off events.

In 2008 the unadjusted result was a loss of just over \$1m compared with a budget of \$43k profit. However due to the one-off profit from the World Netball Champs the actual result was a loss of \$319k.

When reviewing the 2009 results, one-off events again need to be considered. NNZ reported a profit of \$115k in 2009 which was unfavourable to the budget of \$262k.

The 2009 revenue result includes a \$250k adjustment from the closure of the National Bank competition and if this revenue had not been recorded in 2009 the true operating result would have been a loss of \$135k, which is \$(397k) unfavourable to budget.

Jennie explained that accounting adjustments (whilst prescribed by the accounting standards) can often distort the true operating result for the general reader of financial statements. NNZ has endeavoured to disclose the true nature of NNZ's position to give a better appreciation of the financial position once these one-off entries have been considered.

Investments

Suri advised that members' equity has grown by \$615k between 2008 and 2009. \$115k of this increase is attributed to the reported profit and the remainder is a one off adjustment for historical TTNL Limited results of \$488k.

In 2008 TTNL Limited reported a loss and NNZ was required to make a provision in the balance sheet against the value of this loss (\$488k). In 2009 TTNL Limited made a profit and as a result NNZ was able to reverse that provision.

Whilst members' equity has improved against 2008 results, it is still only 25% of annual revenue, which is below NNZ's goal of one year's annual revenue.

It was noted that since 2007 Netball New Zealand's investments have declined by \$1.6m down to approx \$2m at the end of 2009. These investments can cover approximately 3 months of business as usual costs. This decrease in cash reserves impacts on both the balance sheet and also on the level of interest revenue earned in the profit and loss.

The value of investments is forecast to decline as cash reserves are used to fund cash flow requirements.

ANZ Championship

TTNL Limited reported an operating surplus of \$618k in 2009 and as a result of NNZ's joint ownership, NNZ is required to incorporate 50% (\$309k) of this surplus into the 'Group's results. In addition to this the accounting treatment (called proportionate consolidation) requires NNZ to recognise 50% of the revenues and expenses of TTNL into the Group results.

TTNL Limited is still in a negative equity position due to its loss in 2008 however indications are strong that the competition will continue to strengthen. Any decisions around dividends or distributions to shareholders will be considered once the financial sustainability of the competition is assured.

2010 Preview

The Board recognises that 2010 will be a challenging year with a forecasted operating loss of \$55k and with revenue projected to be flat when compared with 2009.

\$450k of budgeted revenue is still to be secured. Risks include the near exhaustion of saleable commercial properties, the general economic climate impacting on sponsors and the merger between the Lion Foundation and Perry Foundation. For these reasons NNZ has been conservative in forecasting revenue from funders.

NNZ's expenditure will increase in 2010 by 4%. This can be attributed to the establishment of two new positions requested by the netball community. These roles will deliver in the areas of player and umpire development and provide services directly back to the netball community. The balance of the increase will be in high performance – \$100k as a result of the Commonwealth Games and \$40k in game development due to the delivery of the facilities project. Cost containment remains a key focus for 2010 with initiatives to deliver supply chain reductions and manage return on investment in all areas of the business. In terms of NNZ's balance sheet, members' equity will continue to decline as a result of the forecasted deficit, as will investment levels, as cash reserves are used to fund cashflow requirements. Loan receivables will remain a significant item in NNZ's balance sheet and NNZ will work to develop sustainable repayment plans.

Suri handed back to Lois.

Lois asked if there was any discussion on the presentation of the Financial Statements.

Netball BOP (Shirley Baker) referred to the revenue graph, in particular funding from trusts, and noted the difficulty of obtaining funding in Regions this year largely due to funding being tied up at national level.

Netball North (Karen Thompson) thanked Suri and Jennie for their detailed presentation. She asked about the increase in spending and the strategy for sponsorship and marketing.

Suri advised that the increase in sponsorship revenue of \$1.4m was assisted by a sponsorship agency (Brand Advantage) who works with NNZ to expose and acquire additional commercial revenue but there is a commission component for securing this revenue and the increase in marketing spending is attributed to this.

Netball North (Karen Thompson) questioned the comment about the surplus being slightly less than expected for the operating profit.

Jennie clarified that sponsorship revenue was slightly down on budget. Also, trust funding revenue was lower than anticipated and commission costs for securing revenue were higher than anticipated.

Netball North (Karen Thompson) asked if the 2010 budget is realistic given the difficulty NNZ had in achieving last year's budget, the current economic climate and the circumstances with trust funding.

Suri acknowledged that achieving the budget will be difficult but that NNZ has been open that unconfirmed revenue of \$450k exists in the numbers.

Canterbury Netball (Sharon Cooke) asked for confirmation on the sponsorship contracts coming up for renewal this year and the percentage of total revenue that is at risk.

Suri confirmed that the McCain sponsorship is the only contract up for renewal and McCain have already confirmed they will not be renewing. In terms of total percentage of revenue at risk, it is 5%.

Wellington Region (Ann Hay) referred to the Facilities Project and the fact that the expenditure is included in the financials even though SPARC is funding the project.

Jennie confirmed that SPARC is funding this project and it will net off to nil as it is self funding but that when expenses are viewed as a standalone item there is a year on year increase.

Lois asked if there were any more questions.

Lois thanked Suri and Jennie for their presentation.

Lois asked Raewyn to move that the Annual Report and Financial Statements be Adopted.

Raewyn moved for the Adoption of the Annual Report and Financial Statements.

MOVED
SECONDED
CARRIED BY

Raewyn Lovett, NNZ
Netball Wellington Region
VOICE

Judy Russell congratulated Raewyn Lovett, Raelene Castle and the NNZ staff on a well researched and presented Annual Report.

Lois congratulated Raelene and the NNZ staff for the excellent work on the Annual Report and the Financial Statements.

7. REMITS

Lois referred to Netball Wellington submitted remits:

1. Submitted by: NETBALL WELLINGTON REGION
Item: Board Appointment

DETAIL:

15.2 Membership of the Board

The Board shall consist of:

- (a) three (3) persons Elected by the Annual General Meeting, under Rule 15.3.1 ("Elected Board Members").

Required Alteration

The Board shall consist of: four (4) persons elected by the Annual General Meeting under rule 15.3.1.

Reason

The members should have the ability to elect the majority of the board, so that it best represents the members. Currently the balance of power is with the appointed board members.

2. Submitted by: NETBALL WELLINGTON REGION
Item: Board Appointment

DETAIL:

15.2 Membership of the Board

The Board shall consist of:

- (b) four (4) persons appointed by the Board Appointment Panel, under Rule 15.3.7 ("Appointed Board Members").

Required Alteration

The Board shall consist of: three (3) persons appointed by the Board Appointment panel under rule 15.3.7.

Reason

The members should have the ability to elect the majority of the board, so that it best represents the members. Currently the balance of power is with the appointed board members.

Lois recommended to the meeting that voting on these remits be held by ballot.

Lois invited Netball Wellington to speak to their remit.

Netball Wellington (Ann Hay) believe the Regions and Centres should hold the balance of power at NNZ Board level so can it best represents its members which is the usual structure amongst sporting codes in New Zealand. Currently the balance of power is with the appointed members and Ann questioned if grassroots netball is getting the focus it needs and whether the Board is more preoccupied with commercial and elite matters which may be to the detriment of grassroots netball. It is also felt that changing the composition of the Board would not necessarily be a reduction of expertise as the netball community has many commercially savvy and well qualified people. Ann reiterated that this remit was about ensuring the balance of the power is with its members by having the majority vote.

Netball Otago (Adrienne Ensor) spoke against the motion referring to the earlier financial presentation and the issues facing NNZ. She highlighted the netball expertise already at NNZ Board level and in the Regions and felt that there was a need to look outside the netball community to get a high calibre of appointed board member who could assist with getting NNZ through these tough financial times. Adrienne also believed the Board were there first and foremost for the good of netball and noted the issues with trust funding and felt that commercial sponsorship was the way going forward and appointed board members are key to this.

Western Netball (Pete Shannon) opposed the remit from a business perspective advising that appointing the best possible people to the Board to take netball forward is a priority and the elected representatives are great ambassadors for netball. He concluded by noting from his own experience that the NNZ Board is incredibly accessible.

Netball North (Karen Thompson) advised that Netball North was not in support of the remit and believed the current mix was appropriate on many levels in particular good governance and being able to operate professionally especially in these challenging economic times.

Netball Southland (Debbie Hodges) endorsed the sentiments of the other Regional Chairs and advised that Netball Southland supports the status quo.

Netball Bay of Plenty (Shirley Baker) opposed the remit, noting however that there may be a message from Netball Wellington Region members in submitting this remit.

Netball New Zealand (Raewyn Lovett) talked of the responsibilities of a Board and referred to an extract from SPARC's website dealing with governance – the Boards job is to advance and protect the long-term interests of the organisation as a whole. Irrespective of how you become a member of a board – the duties must be carried out in the context of what NNZ is tasked to achieve, which is the advancement of netball in New Zealand. Raewyn talked about the current composition of the Board. If we consider who is from or working directly in the netball community – sitting on the Board, with voting rights there are three elected members, the NNZ CEO who touches every part of NNZ business on a daily basis and the NNZ President with full speaking rights that is four netball representatives. In addition the Board works by consensus rather than by vote. NNZ has recently completed its ODT session. Sitting in on that session was NNZ's relationship manager from SPARC – Paul Heron. SPARC are one of NNZ's cornerstone funders and therefore their opinion of how we govern and manage our sport is very important. SPARC hold netball's decision to go to a board with 4 independent directors up to other sports as the ideal. They believe the decision has been pivotal to the gains made by netball especially in the commercial field and around the ANZ Championship.

Lois asked for Netball Wellington to move the motion for the remit in relation to 15.2.a.

MOVED
SECONDED
CARRIED BY

Netball Wellington Region
Netball Hutt Valley
VOICE

Lois advised that voting would now take place on the remit.

8. GENERAL BUSINESS

Lois Muir advised that an item of General Business had been put forward by Netball Auckland Waitakere.

1. Submitted by: **AUCKLAND WAITAKERE REGION**
 Item: **New Zealand Secondary School Finals – Increase to 16 teams**

DETAIL:

We would like to see the number of teams competing in the NZ Secondary School Finals increased from 12 to 16 teams.

Some examples of other secondary school sports in relation to qualifying for national tournaments:

Sport	Participation Numbers (female)	Number of teams participating in National Championships
Netball	28022	16 + 3 wildcards
Football	9431	32
Volleyball	7461	Open
Hockey	7126	16 – 1 st grade 16 – 2 nd grade 2 nd 11 tournament
Badminton	4563	Open
Water Polo	1815	16

Athletics and rowing and many other sports have no restrictions on numbers competing.

Lois invited Netball Auckland Waitakere to speak.

Netball Auckland Waitakere (Lyn Pellow) advised that given the size of the sport in New Zealand Netball Nationals should be able to accommodate more teams. The current number is not a fair representation of the talent base in the secondary school area. Many studies have shown school sport is extremely important for students and to go to national tournaments is often the highlight of their year. This will benefit netball throughout New Zealand, with more players being exposed to this level of netball.

Tokoroa Netball Centre (Heather Williamson) questioned where the extra teams would come from as there is equal participation from each regional event now.

Netball Auckland Waitakere (Lyn Pellow) based on the feedback from our members we see some of the extra teams coming from the Upper North Island area.

Netball South Canterbury (Lyn Stratford) having being involved with the NZSS Championships felt it would be detrimental to increase the number of teams as it is a privilege to make it to the finals. There is a concern that the gap between the top and bottom teams will get wider. We should not lose sight of keeping this event as an elite opportunity.

Western Netball (Pete Shannon) would support a change for an increase but without the mechanics being sorted out it is difficult to be definitive.

Netball New Zealand (Raewyn Lovett) acknowledged there was some support for this request. NNZ will investigate further and come back to the netball community.

Lois referred to the Netball North item.

2. Submitted by: **NETBALL NORTH REGION**

Item: The Strategic Direction of Netball New Zealand re: Super City

DETAIL:

Netball North is concerned about the restructure of Auckland City.

- What is Netball New Zealand's strategic direction for the Super City?
- How will this affect the North Region, their Centres and their current players?

Lois invited Netball North to speak.

Netball North (Karen Thompson) asked what consideration NNZ had given with regard to the development of the new Auckland City Council structure. The key concerns that Netball North raised were whether there would be changes to the Regional/Centre structure in netball as a result of this.

Netball New Zealand (Raewyn Lovett) responded that NNZ is aware of the changes however saw that the current ODT process and facilities project should be completed first before any further consideration is given to consequences of the new City Council. Raewyn added that if any Regions had specific concerns they should raise these with NNZ.

3. Submitted by: **HOWICK PAKURANGA, PUKEKOHE & TARANAKI**
(All 3 Centres submitted items on this Topic)
Item: Proposed Levy

DETAIL:

The netball community of NZ is concerned about the introduction of the proposed new levy to be imposed in 2011.

In the NNZ Strategic Plan a primary goal is to make netball accessible to all.

The impact of the introduction of such a levy will, it is believed, be detrimental to netball as a whole with a very strong possibility of less numbers participating.

The lower socio-economic membership in particular will be seriously affected.

This also may increase the chance of teams not affiliating to a main body and becoming more socially orientated.

Lois addressed the items submitted by Howick Pakuranga Netball Centre, Pukekohe Netball Centre and Taranaki and asked Delegates whether they would agree to delay discussion until after the Chief Executive's presentation in the afternoon. Lois advised that the discussion would be minuted and added as an addendum to the AGM minutes.

The Delegates agreed to delay discussion until after the Chief Executive's presentation.

9. ELECTION OF BOARD MEMBERS

Lois Muir advised that Karen Brown is standing for re-appointment and no other nominations were received.

Lois asked for a Mover and Seconder for the reappointment of Karen Brown to the Board.

*MOVED
SECONDED
CARRIED BY*

*Netball Southland Region
Netball Wellington Region
VOICE*

Lois congratulated Karen on her reappointment.

10. BALLOT RESULT

Lois Muir advised the meeting of the result of the ballot.

The Remit in relation to clause 15.2.a of the constitution was unsuccessful being LOST 59 votes to 301 votes.

Lois asked Netball Wellington if they wished to withdraw the remit in relation to clause 15.2.b. Netball Wellington agreed to withdraw the remit.

11. REPORT OF THE LIFE MEMBERSHIP AND SERVICE AWARD COMMITTEE

Lois Muir asked Betty Steffensen, as Chair of the NNZ Life Membership and Service Award Committee to present the report.

Lois asked Taini Jamison to escort the following people out of the room:

Jan Gallop	Netball Tasman
Linda Liggins	Netball Manawatu
Lyn Pellow	Netball Auckland Waitakere
Ronwyn Wilkins	Motueka Netball Association

Betty reflected on her association with Dame Lois noting that it goes back 50 years to when they met as members of the 1960s New Zealand Netball Team. She acknowledged and expressed appreciation to Dame Lois for the impact, respect and mana she has brought to "our" game in the ensuing 50 years.

On behalf of the Life Membership Committee Betty thanked the Centres and entities for identifying and nominating very worthy personnel for the prestigious awards being handed out.

Betty congratulated NNZ on the magnificent presentation of the Annual Report. Betty advised that she was again delighted to see the Service Award holders listed in that report. Betty had counted up the service award recipients since its inception and including this year's names found they totalled 208. The majority of successful nominees have given between 25 and 50 years of service each and at a conservative estimate, that would total over 6000 years of volunteer service. That does not include all the others who have given selflessly and not been recognised with a badge.

Betty expressed her pleasure in putting forward the Committee's recommendations (in alphabetical order).

NNZ SERVICE AWARDS:

Jan Gallop
MOVED
SECONDED
CARRIED BY

Marlborough Netball Centre
Nelson Netball Centre
VOICE

Linda Liggins
MOVED
SECONDED
CARRIED BY

Netball Manawatu Centre
Western Netball Region
VOICE

Lyn Pellow
MOVED
SECONDED
CARRIED BY

Netball Auckland Waitakere
Auckland Netball Centre
VOICE

Ronwyn Wilkins
MOVED
SECONDED
CARRIED BY

Nelson Netball Centre
Marlborough Netball Centre
VOICE

NNZ LIFE MEMBERSHIP AWARDS:

Taini Jamison
MOVED
SECONDED
CARRIED BY

Netball Bay of Plenty
Rotorua Netball Centre
VOICE

Betty thanked the meeting for endorsing the recommendations and asked for a standing ovation as the Service Award and Life Membership recipients re-entered the room. The recipients received their badges.

Betty asked for the Service Award recipients to stay at the front of the room and invited Dawn Jones to read the citation for Taini Jamison.

Dawn invited forward to speak.

Citation for Life Membership 2010 TAINI JAMISON

Taini Jamison has made a long and distinguished contribution to Netball at all levels. Her service stretches over a period of more than seventy years and she continues to make a significant contribution to the game.

Taini's interest in Netball began as a young player before she progressed to representative levels. She was selected as a North Island representative on three occasions and was a member of the winning Rotorua team at national championships. Subsequently she coached this team for a number of years, with several title successes in this role. She has also contributed as an umpire and an administrator in the Region.

It is as a coach that Taini is most widely known. In 1967 she coached the NZ Netball Team that competed in the second World Netball Championships in Perth. The achievement of this team in winning the World Championships has seen them commemorated in the NZ Sports Hall of Fame. Four years later, she coached the NZ team to the runners-up position in the next World Championships in Jamaica. She deservedly remains very proud of these teams and their achievements. In return, the players hold her in the highest respect and it is

significant that many have gone on to make their own special contributions to the game. She has also been a central part of the administration and heritage of the Kurangaituku Tournament for most of its 76 years.

The quality of her contribution to the game has been recognised by many different community, Regional and national organisations. She is a Life Member of the Rotorua Netball Centre and of Netball Bay of Plenty, while she gained a Netball New Zealand Service Award in 1972. In 1994 she was awarded an OBE by Her Majesty the Queen, while in 2006 she was inducted into the Aotearoa Sports Hall of Fame. More recently Netball New Zealand honoured her by instituting the Taini Jamison Netball trophy for competition between the Silver Ferns and international teams other than Australia.

Much of Taini's success comes from her core values. Whatever she does, she does well and her desire for the best to be achieved by players, coaches and administrators is reflected in the advice and words of wisdom she provides. Taini sets high standards and, in her desire to assist others to succeed, demands similar standards of them. Always impeccably turned out, she is not afraid of hard work, being ready to help a Franchise coach and players with advice and wise counsel as well as collecting tickets at the door for a 'big match'. Whatever she does as a volunteer is done well and without fuss.

Taini is an icon of the game locally, regionally and nationally. She continues to be a respected mentor providing insights and thoughts that are used by those that receive them. When it comes to measuring the quality of her contribution, it is apparent that whatever she does, there is a sense of perfection about it. At the same time, she is humble about her achievements and does not push herself forward, rather choosing to encourage others to take the lead while providing them with support in the background.

The impact that Taini Jamison has had on the game nationally, and especially in her own area, is significant. Her contribution has touched several generations and has been across many facets of the game. It continues to have a marked effect on others involved in the game. Today, Netball New Zealand recognises Taini Jamison with its highest honour, that of Life Membership, an honour that is richly deserved.

Taini Jamison responded by thanking everyone for the honour of Life Membership. She reflected on her involvement with netball over many years and noted that she had played against Dame Lois Muir at both indoor and outdoor basketball ending just about even in results. Taini acknowledged the hard working people of Rotorua and the Bay of Plenty.

She stated she would treasure the honour forever.

Lois congratulated all recipients on their success and thanked Betty Steffensen, Dawn Jones and Christine Archer for the time and effort they put in as members of the Life Membership and Service Award Committee.

12. PRESIDENT'S ADJOURNMENT

Lois Muir invited Judy Russell to speak to the meeting.

Judy Russell advised that the Auckland Association will be celebrating its Jubilee year in 2011 and will be the first association to celebrate its Centennial year. As the Convenor of the Committee Judy noted there would be events on during the year with the main focus being the weekend of the 5th, 6th & 7th August. She asked if there were people within associations who had contacts with Auckland people to inform them.

Lois thanked Judy.

Lois asked for a motion to have the ballot papers destroyed.

<i>MOVED BY</i>	<i>Netball New Zealand</i>
<i>SECONDED</i>	<i>Netball Otago</i>
<i>CARRIED</i>	<i>VOICE</i>

The meeting was adjourned.

Addendum

Lois reopened the meeting at 2.50pm and invited Raelene Castle to present.

Raelene delivered her presentation (this was uploaded to the NNZ website following the AGM).

Lois thanked Raelene and asked Howick Pakuranga, Pukekohe and Taranaki to speak to their General Business Items.

Howick Pakuranga Netball Centre did not wish to speak.

Pukekohe Netball Centre members were not present.

Netball Taranaki (Theresa Strachan) asked that NNZ reconsider the fee increase.

Netball New Zealand (Raewyn Lovett) asked Raelene to respond to Taranaki's request.

Raelene advised there has not been a levy set for 2011. The NNZ Board has discussed the level of a potential fee but is very aware that this matter has caused concern among the netball community and is therefore committed to exploring this further before any decision is made.

Marlborough Netball Centre (Lynette Rayner) queried where the repayment of the Pulse debt was coming from and sought assurances that the loans would not be repeated because the Centre would like certainty that they would not be levied every year.

Netball New Zealand (Raewyn Lovett) explained the background of the entry of 5 NZ teams into the ANZ Championship and the agreement by Regions to support a Franchise team for three years. When it became apparent that the Pulse required more support than the Regions could provide, NNZ stepped in and provided financial support in the form of loans. It was noted that other Franchises have been supported by their Regions. In order for NNZ to recover the loans advanced to the Pulse it was necessary to levy the Regions in the Pulse area. In the event NNZ implemented a general levy, then the Pulse Regions would pay only

once. There is a need for the repayment of the loans to be started so there is no inequality in the support that NNZ is providing to Regions and Franchises.

Marlborough (Lynette Rayner) asked what NNZ will do to ensure this type of thing does not occur in other similar circumstances.

Netball New Zealand (Raewyn Lovett) replied that the situation the Pulse found itself in early in the competition was unfortunate but the NNZ Board believe the ANZ Championship will deliver genuine money back to the netball community over time.

Western Netball (Pete Shannon) noted that there is strong support for the Franchise however from a regional perspective it has not been easy and while in general there is agreement to support the Pulse it is important that mistakes that have occurred in the past are not repeated.

Canterbury Netball (Sharon Cooke) commented that it was fairly common knowledge that the Regions are struggling financially and it is good that the levy may not be applied until 2011.

Netball New Zealand (Raewyn Lovett) confirmed her previous statement that it was important for the Board to impose the Pulse levy so that repayment of the loans was started and careful consideration was given to the amount of the levy to ensure repayment but not to a level that would cripple the Regions and Centres.

Netball Wellington Region (Ann Hay) thanked NNZ for their support of the Pulse and ensuring that the Regions are represented in the discussions even though it has been hard and emotional, it has also been a good process.

Napier Netball Centre (Shirley Randell) from the perspective of a Centre it is felt there was no consultation around the Franchise ownership as the regional bodies were the ones that signed a three year agreement. There has been no consultation on loans to the Pulse with the Centre, and other Centres need to be warned that this may happen to them.

Netball North (Tracey Bradley) thanked Raelene for a clear and informative presentation of the reason behind the review. At the end of the process if a levy is to be introduced what benefits will come back to the Regions.

Netball New Zealand (Raelene Castle) confirmed that the intention of a levy would be to ensure benefit is delivered back to the netball community.

Netball Manawatu (Annie Butler) noted that what has happened cannot be changed and that it is important to find solutions and be committed to moving forward.

Canterbury Netball (Sharon Cooke) endorsed the presentation and agreed that it is a good time to reflect on the situation two years into the semi professional netball competition. It is important to identify the issues before settling on the solutions and that the levy has not yet been finalised. If this process is followed through then there should be a positive outcome.

Netball New Zealand (Raewyn Lovett) agreed with Canterbury Netball and reiterated that the only levy currently in place is in relation to the Pulse.

Lois thanked everyone for their feedback and Raelene for her presentation. She thanked Kate Agnew and Chris Tennant for their organisation of the meeting.

Lois also acknowledged the Delegates and Observers who attend and participate in the AGM.

Lois Muir declared the 83rd Annual General Meeting closed at 3.39pm.

Briar Martindale from Netball New Zealand closed the meeting with a Poroporoaki.